

Minutes

Calgary Duplicate Bridge Association
ACBL Unit 390 - Annual General Meeting
June 04th., 2023 11:45 a.m.
Calgary Bridge Centre

1) Welcome and Introduction:

A) President John Sharpe called the meeting to order at 11:45 a.m. He welcomed the attendees, introduced the members of the 2022 - 2023 Board and thanked them for their continuous support.

B) John thanked the retiring Board Members: Olga Williams (Secretary), Carrie Stockman (Tournament Coordinator) and Lyman Warner (Past President)

2) Confirmation of Quorum: 60+ attendees

3) Approval of Agenda:

Moved by Ken Anderson, seconded by Jim Murphy that the agenda be approved. Carried.

4) Approval of the Minutes from the 2022 AGM:

Moved by Chris Murphy, seconded by Margaret Cooke that the minutes of the 2022 AGM be approved. Carried

5) President's Report:

John Sharpe presented the President's Report for the past year.

Moved by Richard Cripps, seconded by Liz Sprague that the President's Report be accepted. Carried. The report is appended to these minutes.

6) Treasurer's Report:

Treasurer Ed Lamb presented the audited Financial Statement for the fiscal year April 1, 2022 to March 31, 2023.

Moved by Lyman Warner, seconded by Cynthia Clark that the Treasurer's Report be accepted. Carried. The report is appended to these minutes.

7) Appointment of Auditor for 2023 -2024:

Peter Weir has been appointed as Auditor for ACBL Unit 390.

8) Election of Directors:

President Sharpe explained that in accordance with Unit 390 bylaws, we are allowed to have 7 - 12 directors on the Board of ACBL Unit 390.

Eight directors are continuing into the second year of their terms of office:
John Sharpe, Richard Cripps, Ed Lamb, Lois Matton, Sandra Stewart, Brad Bowyer, Delores Hedley and Judith Gartaganis.

Paulette McWilliam has agreed to stand for election to the Board.

The President called for nominations from the floor. Steve Lawrence was nominated but declined due to commitments to the District 18 Board.

There were no further nominations from the floor.

Moved by Nicholas Gartaganis, seconded by David Stephure that nominations be closed and that Paulette be elected by acclamation. Carried.

9) Presentation of 2022 Ace of Clubs and 2022 Mini-McKenney Awards:

Judith Gartaganis presented the 2022 Ace of Clubs certificates and 2022 Mini-McKenney medallions to the past year's winners. The list is appended to these minutes.

Gerry Marshall was announced as the winner of the Ike Landon Trophy for 2022. This award honours the Unit 390 member who wins the most masterpoints for the year.

10) Questions from the floor:

Jim Murphy shared his thoughts concerning cooperation between the Calgary Bridge Centre and Unit 390, particularly as it pertains to holding sectionals and other events at the Bridge Centre. Jim's presentation is appended to these minutes.

A lively discussion followed. The cancellation of the July Sectional and the decision to not hold the event at the Bridge Centre was called into question. In order to gather input from Unit 390 members, it was suggested that the Unit and the CBC collaborate to develop a survey containing well-formed questions to be distributed to the full membership.

11) Termination of Meeting:

Moved by Clarende Duby, seconded by David Stephure that the 2023 AGM be terminated. Carried.

Unit 390 President's Annual Report 2023

The past year has not been a great one for our Unit and for the ACBL. Overall membership in the ACBL declined by 6.68% leaving 131,815 active members. Our Unit has had a similar drop in membership of 6.6% to 899 active members. Looking back to Spring 2020 before the Covid lockdown, the Unit had 1057 members so the loss since the beginning of Covid is 15%.

What is the Unit doing to stem the tide? Well since the make up of the membership is approximately 2:1 of non-life master to life masters, the Unit has continued to focus on providing events for non-life masters. Over the past year there have been two 299er sectionals, which are one day, 2 sessions events, a rookie/master teams game and the mentorship program in addition to three regular sectionals.

The 299er in November attracted 32 tables over the two sessions. Lunch was provided as a welcome back after Covid and was the cause of a significant loss. The 299er in May attracted 28 tables, 16 in the morning and 12 in the afternoon. For some reason 299ers do not seem keen on playing two sessions a day. This trend was also the case at the regular sectionals. This sectional produced a small profit.

The rookie/master teams game was a single session event that attracted 20 tables. This also resulted in a loss and has convinced the Board to only provide light snacks at future events.

The mentor/mentee program had 24 pairs. There was an opening game and a wind-up game at the Bridge Centre. The intent of this was to encourage the participants to play face-to-face because that assists the communication between the mentor and mentee. However, the majority of the participants preferred to play on-line. There is no doubt that the availability of on-line bridge is a significant hurdle for face-to-face bridge and there is little that can be done about it. We just have to hope that the social advantages of face-to-face bridge will, over time, result in more participation in face-to-face bridge. Thanks to the organisers of the program, Nancy Stewart, Janet Sharpe and Sandra Stewart.

There were three regular sectionals held this year. The first in September attracted 204 tables and was held at the Bridge Centre. It produced a significant profit. However, the Board thinks that a regular sectional should be held in more spacious surroundings. A sectional is not just an event to gain silver points, it should feel like a more prestigious event and so it was decided to hold the January Sectional at the Royal Wyndham Hotel. This enables players from out of town to have accommodation at the playing site. Unfortunately, the new surroundings did not attract any more players. There were only 191.5 tables, which resulted in a significant loss.

A request was sent out to the membership asking for ideas for modifications at the sectional to enhance attendance. The two main suggestions were to increase the table fees and reduce the

time between sessions. So, at the next sectional in April, also held at the Royal Wyndham, the table fee was increased to \$15 and the time between sessions reduced by 45 minutes. The increase in the table fee does not appear to have been a negative factor, but the reduction of 45 minutes for the lunch break was too much for the tournament directors, especially since there were significant delays caused by bridgemate problems. At future sectionals the reduction will be 30 minutes.

The increase in tables fees should have resulted in a breakeven situation, but it did not because there were two full-time tournament directors assigned and they are very expensive. An ACBL tournament director costs \$Cdn314 per session and in addition has a per diem of \$Cdn106, travel expenses and accommodation. There is nothing we can do about that. However, a small increase in table count will see us back in the black. Table count at this sectional was 197.5.

The next 2023 sectional was scheduled for the July long weekend, but the Wyndham Hotel was not available and so it was decided to cancel it. In the coming year we are only going to have three sectionals in the hope that this will help renew enthusiasm and result in increased attendance. Bear in mind that we are also running two 299er sectionals so there are a total of five sectionals per year, more than there used to be in the past. Owing to the table count at 299er sectionals we hope to continue holding them at the Bridge Centre. A few people questioned why we did not hold the July Sectional at the Bridge Centre. The main reason, as previously mentioned, is that we wish to make sectionals something special, not just an extension of STaCs week.

The awards to the 2022 Ace of Clubs and Mini McKenney winners will be announced later in this meeting. An additional Race was introduced in 2012. This is the Mini-Richmond which recognizes Canadian Bridge Federation members who win the most masterpoints in the calendar year in each of the masterpoint categories. Unit 390 is part of Zone V, which encompasses Alberta, Saskatchewan and Northern Manitoba. In 2022 Unit 390 players were Zone V winners in 8 of the 13 masterpoint categories. Please recognize the following: 5-20 Hai Hu, 50-100 Ray Nance, 300-500 Terry Kaufman, 500-1000 Cynthia Clark, 1500-2500 Jim Murphy, 2500-3500 Chris Galbraith, 3500-5000 David Johnson and 5000 to 7500 Janet Galbraith. Janet was also the winner of the Alberta Sectional Masterpoints Race. Congratulations Janet.

Finally, I wish to thank all the Unit Associates, club managers, directors and teachers without whom the Unit could not function successfully. Special thanks to the Calgary Community Bridge League and the Calgary Bridge Centre without whom the status of bridge in Calgary would be in a sorry state.

That concludes this report.

John Sharpe

CALGARY DUPLICATE BRIDGE ASSOCIATION UNIT 390

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

MARCH 31, 2023

Peter Weir, CPA, CA
10 Shannon Estates Terrace SW
Calgary, Alberta T2Y 4C4

To the Members of the Calgary Duplicate Bridge Association, ACBL Unit 390

At the request of the Board of Directors of the Calgary Duplicate Bridge Association (the "Unit"), I have reviewed the Unit's Statement of Financial Position as at March 31, 2023 and the Statement of Operations and Net Assts for the year then ended.

These financial statements are the responsibility of the Board of Directors. My responsibility is to ensure that the financial statements are presented in accordance with Generally Accepted Accounting Principles for non-profit organizations and are not materially misstated. To that end, I:

1. Reviewed a selection of bank statements and related bank reconciliations;
2. Reviewed a selection of revenue items and agreed the related receipts to bank statements;
3. Reviewed a selection of other disbursements for supporting documentation and approvals.

Based on these procedures I believe that, with the exception of the policy of not capitalizing and amortizing certain fixed assets, these financial statements are fairly stated in accordance with Generally Accepted Accounting Principles for non-profit organizations.



Peter Weir, CPA, CA

Calgary, Alberta

May 5, 2023

CALGARY DUPLICATE BRIDGE ASSOCIATION UNIT 390

STATEMENT OF FINANCIAL POSITION AS AT MARCH 31

	2023	2022
ASSETS		
CURRENT		
Cash	\$ 12,670	\$ 13,978
Term deposits	32,301	32,116
Prepaid expenses	<u>1,000</u>	<u>295</u>
	\$ 45,971	\$ 46,389
LIABILITIES		
CURRENT		
Accounts payable	\$ 386	\$ -
Funds held in trust	<u>3,669</u>	<u>3,669</u>
	4,055	3,669
NET ASSETS		
Members' equity	41,916	42,720
TOTAL LIABILITIES AND NET ASSETS	\$ 45,971	\$ 46,389

Approved by: *JH Shupe* (Director)

Approved by: *Olga C. Williams* (Director)

CALGARY DUPLICATE BRIDGE ASSOCIATION UNIT 390

STATEMENT OF OPERATIONS AND NET ASSETS

FOR THE YEAR ENDED MARCH 31

	2023	2022
REVENUE		
Sectionals	\$ 448	\$ -
ACBL rebates	5,083	4,862
Equipment rental	882	-
Bridgemate lease payments	-	-
Interest income	<u>480</u>	<u>301</u>
	6,893	5,163
EXPENSES		
Special events	2,156	201
Meetings and hospitality	1,529	-
Office and general	1,214	1,123
Travel subsidies	300	-
New members and mentoring	904	238
Equipment repairs	252	1,468
Free plays	206	-
Phone book	920	-
Trophies	<u>216</u>	<u>220</u>
	7,697	3,268
Excess (shortfall) of revenues over expenses	(804)	1,895
NET ASSETS - Beginning of the year	42,720	40,825
NET ASSETS - End of the year	\$ 41,916	\$ 42,720

2022 Ace of Clubs and Mini-McKenney Races

Presentations: Ace of Clubs Certificates

Ace of Clubs certificates are presented to the players who win the most masterpoints for the year playing in club games.

0 to 5 Helen Shanbrom Ace of Clubs Masterpoint Race - Claudine Petrunia
5 to 20 Helen Shanbrom Ace of Clubs Masterpoint Race - Steve Eastes
20 to 50 Helen Shanbrom Ace of Clubs Masterpoint Race - David Mellor
50 to 100 Helen Shanbrom Ace of Clubs Masterpoint Race - Ray Nance
100 to 200 Helen Shanbrom Ace of Clubs Masterpoint Race - Harihara Mahadevan
200 to 300 Helen Shanbrom Ace of Clubs Masterpoint Race - Matt Bootle
300 to 500 Helen Shanbrom Ace of Clubs Masterpoint Race - Terry Kaufman
500 to 1000 Helen Shanbrom Ace of Clubs Masterpoint Race - Howard Coren
1000 to 1500 Helen Shanbrom Ace of Clubs Masterpoint Race - Brent Muir
1500 to 2500 Helen Shanbrom Ace of Clubs Masterpoint Race - Andy McKaig
2500 to 3500 Helen Shanbrom Ace of Clubs Masterpoint Race - Faiz Nadir
3500 to 5000 Helen Shanbrom Ace of Clubs Masterpoint Race - Stephanie McAdam
5000 to 7500 Helen Shanbrom Ace of Clubs Masterpoint Race - Martin McDonald
7500 to 10,000 Helen Shanbrom Ace of Clubs Masterpoint Race - Daniel Bertrand
Over 10,000 Helen Shanbrom Ace of Clubs Masterpoint Race - Gerry Marshall

Presentations: Mini-McKenney Awards

Mini-McKenney medallions are presented to the players who win the most masterpoints for the year playing in all events, including club games and tournaments.

0 to 5 Mini-McKenney Masterpoint Race - Claudine Petrunia
5 to 20 Mini-McKenney Masterpoint Race - Steve Eastes
20 to 50 Mini-McKenney Masterpoint Race - David Mellor
50 to 100 Mini-McKenney Masterpoint Race - Ray Nance
100 to 200 Mini-McKenney Masterpoint Race - David Stephure
200 to 300 Mini-McKenney Masterpoint Race - Matt Bootle
300 to 500 Mini-McKenney Masterpoint Race - Terry Kaufman
500 to 1000 Mini-McKenney Masterpoint Race - Howard Coren
1000 to 1500 Mini-McKenney Masterpoint Race - Mike D Aguiar
1500 to 2500 Mini-McKenney Masterpoint Race - Keith Falkenberg
2500 to 3500 Mini-McKenney Masterpoint Race - Christopher Galbraith
3500 to 5000 Mini-McKenney Masterpoint Race - David Johnson
5000 to 7500 Mini-McKenney Masterpoint Race - Janet Galbraith
7500 to 10,000 Mini-McKenney Masterpoint Race - Daniel Bertrand
Over 10,000 Mini-McKenney Masterpoint Race - Gerry Marshall

We all remember the days of the big Sectionals 60+ tables, ample parking. Big rooms. Big washrooms. Hope we can get back soon. Unfortunately for the moment the crowds have not returned. And we cannot continue to lose money until they do.

Edmonton, has their Sectional at their Bridge Center. Red Deer has their Sectional at their Bridge Center. Saskatoon, and Great Falls are using their Bridge Centers to host Sectionals.

In Calgary, the Bridge Centre was happy to host the 0 to 750 Sectional, + TWE which worked out. We like to work with you to do more of these and we are. D-299

We did host one Unit open sectional last summer, but there were teething pains (notably air conditioning) which we have addressed. We need to hear from you about other issues that need to be addressed and we will do what we can.

So, we are keen to work with the Unit to hold smaller sectionals (40–55 tables are doable) until they get large enough to be viable in the Calgary hotels. We want to work with the Unit to support this, and make sure they can be financially viable for all of us. So we can still have sectional events in Calgary....because unless events can cover costs we won't have sectionals at all.

Is there not some way that we can work together for our mutual benefit?

Jim Murphy